

Vacancy Notification under DS Centre of Entrepreneurship

The Objective of DS Centre of Entrepreneurship (DS COE)

The main goal of the centre is to nurture Entrepreneurship. The best way to do so is to make entrepreneurs successful as their success will encourage more entrepreneurs and thereby set up a virtuous cycle.

While trainings and mentorship will be important internal activities, the focus of the centre should be to nurture strong relationships with the industry and investment community – as fundraising and customer acquisition remain the biggest challenges for most start-ups.

Consequently, it is important that we draw upon eminent people from these fields including successful entrepreneurs in the Advisory committee.

The DS COE will also offer grants and supports for grassroots level organizations to promote entrepreneurship through community-based interventions.

The DS COE will be headed by a Managing Director who will be the core of this centre.

1) Job title: **Director, DS Centre of Excellence for Entrepreneurship, IIT Delhi**

2) Compensation: **Rs. 20-36 lacs annually**

3) Tenure: **2 years**

Qualifications:

Ideal candidate would be someone who has previous entrepreneurial experience with a few failures and at least one successful venture (meaning where his venture was bought out at a high multiple or went IPO). The following would be good to have:

1. 12 to 15 years of experience in the industry with demonstrated leadership
2. Masters & MBA degree would be important but not essential
3. Excellent communication, negotiation, and presentation skills.
4. Strong analytical, critical thinking and problem-solving skills.

Responsibilities:

Key External Responsibilities

1. Make best efforts to make incubated companies successful in fund raising and customer acquisition
2. Extensively network in various entrepreneurial, industrial and investment forums for maximum connects
3. Represent DS COE by being a speaker or panellist in relevant forums

Key Internal Responsibilities

1. Resource management – funding and human resources
2. Maintaining alignment with key stakeholders – FITT, IIT Delhi, DS group
3. Assessing, managing, and resolving problematic developments and situations
4. Ensure performance appraisal, training, and professional development activities

Interested candidate may apply with a CV covering educational & professional qualification, work experience, contact details, references to email id - corporate.relations.office@admin.iitd.ac.in on or before last date 30th Nov, 2020.