

**FOUNDATION FOR INNOVATION AND TECHNOLOGY TRANSFER  
(FITT)**

Advt. Ref. No. FT/12/2019  
Dec 9, 2019

**Vacancy Notification**

Applications are invited for following positions at FITT - a pioneering interface organisation at IIT Delhi.

1. **General Manager** – Project Management
2. **Sr. Manager** – Product Engineering & Technology Transfer

Compensation : Upto Rs 20 L annual CTC depending on qualification, experience and suitability.

Tenure : 3 years' contract (renewable on performance)

Age : Less than 45 years (for 1) and less than 40 years (for 2)

**Qualifications / Job Profile / Experience / Skills :**

1. **General Manager** – Project Management

Essential: B.Tech. / M.Sc. / equivalent degree from a recognized and reputed Institute / University.

Desirable: Relevant higher / professional degree from a leading Institute / University.

The incumbent would manage / coordinate multifarious operational roles like – R&D and turn-key projects, capacity development programs etc. The incumbent shall support the development of partnerships between industry / R&D Organisations / Funding agencies and IIT Delhi. The person will work very closely with the Institute faculty to support them in relevant research bids and to harness collaborative R&D opportunities including international programs. The person shall work to improve service levels at FITT and take initiatives in implementing modern management tools and processes. The Job description is not exhaustive and the post holder may, from time to time, be required to undertake other related duties.

Experience, Knowledge and Skills :

- Around 10 years' managerial experience in a professional organisation.
- Very good understanding of academic / R&D environment, culture and processes.
- Exposure to managing international / co-operative and other partnership programs
- Flair for preparing DPRs and Grant Proposals.
- Commercial acumen.
- Strong relationship, communication and IT skills
- Ability to prioritise with strong delivery focus
- Self-driven with ability to manage multiple projects / programs

## 2. Sr. Manager – Product Engineering & Technology Transfer

Essential: B.Tech. in a core engineering stream from recognized and reputed Institute / University.

Desirable: Relevant higher / professional degree / course.

Experience / Knowledge / Skills :

- More than 5 Years' experience in research translation / product development with a demonstrated track record of managing the same from concept to market
- Experience as an R&D or innovation center lead with a strong interface to manufacturing, quality and marketing.
- Communicate with the inventors at IIT Delhi to grasp the unique value proposition of the technology (IP) and be able to assist / push for proof of concept.
- Assess and exploit market opportunity based on above.
- Connect with industry at senior levels. In this role the candidate must possess the needed personality traits to generate confidence and trust.
- Proficient knowledge of the Patent process.
- Acumen for identifying high impact and market ready innovations.
- Strong Communication and drafting skills.

Interested candidates can apply in confidence with a CV covering qualifications, experience, contact details, references etc. in the application format available at [www.fitt-iitd.org](http://www.fitt-iitd.org) and email the same to [uttam.fitt@gmail.com](mailto:uttam.fitt@gmail.com). Completed application in sealed envelope *superscribed* "Application for post of "....." must reach the Project Officer, FITT, IIT Delhi, New Delhi -110016 by Dec. 26, 2019. Only short-listed candidates shall be called for the interview tentatively scheduled on Jan 13, 2020.