

**FOUNDATION FOR INNOVATION AND TECHNOLOGY TRANSFER
(FITT)**

Advt. Ref. No. FT/4/2019
April 24, 2019

Vacancy Notification

Applications are invited for the following position at FITT - the pioneering Technology Transfer Organisation at IIT Delhi. Interested candidates have to apply in confidence with a CV covering qualifications, experience, contact details, references etc. in the application format available at www.fitt-iitd.org and email the same to uttam.fitt@gmail.com. Completed application in sealed envelope *superscribed* "Application for post of "SM- P&BD" must reach the **COO, Foundation for Innovation and Technology Transfer**, Indian Institute of Technology Delhi, New Delhi -110016 by May 10, 2019. Only short-listed candidates shall be called for the interview tentatively scheduled on May 23, 2019.

JOB TITLE: Sr. Manager – Projects & Business Development

COMPENSATION: Upto Rs 20 L annual CTC.

TENURE: 3 years' renewable contract (performance based)

AGE: Less than 45 years

QUALIFICATIONS:

Essential: B.Tech. / M.Sc. / equivalent degree from a recognized and reputed institution.

Desirable: M.B.A. or equivalent professional degree (Finance / Operations / Marketing etc.) from a leading Institute / University.

JOB PROFILE:

FITT is a lean organisation where the incumbent would manage / coordinate multifarious operational roles like – project management, business development, finance and administration. The incumbent shall support the development of strategic research collaborations between industry and IIT Delhi with particular focus on research capabilities of the Faculty. The person will work very closely with the Institute faculty to support them in relevant research bids, and to bring collaborative R&D opportunities. The person shall work to improve service levels at FITT and take initiatives in implementing modern management tools and processes. The Job description is not exhaustive and the post holder may, from time to time, be required to undertake other related duties.

Experience, Knowledge and Skills

- Substantial managerial experience (around 10 years) with hands-on approach in a Corporate / Development / Govt. organisation having a scientific focus.
- Experience of resource and project management
- Proficient in financial, taxation and legal matters.
- Very good understanding of academic / R&D environment, culture and processes.
- Exposure to international / co-operative and other partnership programs
- Commercial acumen with excellent IT skills
- Strong relationship and communication skills
- Ability to prioritise with strong delivery focus
- Self-driven with ability to manage multiple programs