

**FOUNDATION FOR INNOVATION AND TECHNOLOGY TRANSFER
(FITT)**

Advt. Ref. No. FT/11/2018

Date: 26-07-2018

Vacancy Notification

Applications are invited from experienced, qualified and competent persons for the following positions:

Interested candidate may apply in confidence with a CV covering educational & professional qualification, work experience, contact details, references etc. Also fill your particulars in the excel format available at www.fitt-iitd.org and email to uaswal@gmail.com. Completed application in sealed envelope *subscribing* "Application for the post of" must reach the **Managing Director, Foundation**

1. Business and Investment Manager (one)
2. Technology Development/Translation Manager (one)
3. Technial Officer (3)

for Innovation and Technology Transfer (FITT) Indian Institute of Technology Delhi, Hauz Khas, New Delhi – 110016 by 11th August, 2018 . Only shortlisted candidates shall be contacted for interviews.

Vacancy Details

1. JOB TITLE :	Business and Investment Manager
COMPENSATION:	Up to Rs. 15 lakh Annul CTC
TENURE :	3 year service contract with 6 month probation. Contract Renewable on performance.
INTERNAL LIAISON	Institute Academics, Incubatees and entrepreneurs
EXTERNAL LIAISON	Industry, Financial Entities, New Tech. Business, Institute Alumni, R&D Organisations and Public bodies;
AGE	Less than 40 years

JOB PROFILE :

1. To achieve quantum, jump in the business verticals of FITT leveraging institute resources – mapped with user demands for technology, product, process and linked with fund sourcing's from Government, Industries, Financial Institutions, CSR and International Funding Agencies.
2. Judiciously channelize FITT funds for investment in start-ups and other value appreciation / capitalization and high revenue yield opportunities. Manage the equity portfolio of FITT including off-loading for high returns at opportune time.

The job entails measurable and impactful targets

The Job description is not exhaustive and the post holder may be required to undertake other duties incidental / consequential to above primary responsibilities.

Qualifications and Experience:

Essential : Post Graduate degree in Science / Engineering discipline with a Management degree in Business Administration (specialisation in Finance)

Desirable : An understanding of the Mercantile Laws incl. Indian Companies Act. And the general business environment / regulations / fiscal provisions, particularly in reference to start-ups, MSME etc.

Minimum 5 years' work experience in most or all of the following:

- Commercial roles in a corporate organisation with a scientific focus.
- An understanding of the academic environment, research contracts, research translation
- Incubators, Science/Research Parks
- Fund mobilization / Investment management
- Operations / Marketing / Finance

The candidate, is expected to possess the following attributes:

- Ability to address the industry needs and map against academic research
- Strong relationship and communication skills, ability to draft and deal with commercial proposals
- Ability to prioritise with strong delivery focus
- Self-driven, ability to work with min. supervision and manage parallel projects / programs
- Proficient in computer usage / automation.

2. JOB TITLE : Technology Development / Translation Manager

COMPENSATION: Up to Rs 15 Lakh annual CTC.

TENURE : 3-year service contract with 6 month probation. Renewable on Performance

INTERNAL LIAISON: Institute Academics

EXTERNAL LIAISON : Industry, Venture / Angel Entrepreneurs, Financial entities etc.

AGE : Less than 40 years

JOB PROFILE:

The purpose of this role is to introduce design thinking and technology development systems amongst academic (faculty & student) innovators. The person shall devise / adopt credible benchmarking processes towards product development. Leveraging the existing IPR, Tech Transfer and business incubation set-ups at FITT, the person is expected to address critical gaps in R&D delivery, product management, research spin-offs / licensing and strategic development ventures.

The job entails impactful and measurable targets.

The Job description is not exhaustive and the post holder may, from time to time, be required to undertake other duties, which may broadly be in line with the above key responsibilities.

Qualifications, Experience and Knowledge :

Essential : Degree in an Engineering / Technology discipline

Desirable : Higher level degree e.g. M. Tech. / Ph.D.

Minimum 5 years for M. Tech. / Ph.D. holders and about 10 years for other candidates in most or all of the following :

- Product Management
- Industrial R&D.
- Design for Manufacture and Assembly (DFMA)
- Quality protocols
- Start-ups

The candidate is strongly expected to possess the following attributes:

- Commercial and relationship acumen. Communication proficiency.

- Computational and strong IT skills. Technical writing.
- Ability to prioritise, with a strong delivery focus
- Self-driven, ability to manage parallel tasks.

**3. JOB TITLE: Technology Officer (Innovation)
 Technology Officer (IP Management)
 Technology Officer (Incubation)**

COMPENSATION: In the range of Rs 6 – 7.25 Lakh annual CTC.

TENURE: 3-year service contract with 6-month probation Extendable on Qualitative / quantitative performance evaluation.

INTERNAL LIAISON: Institute Academics

EXTERNAL LIAISON: Industry, Entrepreneurs, Government Departments, Incubators / Accelerators, Start-up Platforms

AGE: Less than 40 years

JOB PROFILE:

Technology Officer (Innovation):

The purpose of this role is to capture the innovation capacity in institute – faculty/students, collaborator, The person is expected to organize ideation contest periodically, assist in selecting winners for any national / industry / CSR challenge/Request for Proposals. The person shall interact closely / continuously with faculty / students for capturing / counselling innovation.

Technical Officer (IP Management) shall periodically organise IP awareness programs in departments / centres in the institute and work closely with faculty, incubatees at Technology Business Incubators / beneficiaries of awardee of FITT project / program for identifying, documenting and IP registration / translation.

Technical Officer (incubation) shall closely interact with incubatees for handholding / progress evaluation and extending support services.

The job entails impactful and measurable targets.

The Job description is not exhaustive and the post holder may, from time to time, be required to undertake other duties, which may broadly be in line with the above key responsibilities.

Qualifications, Experience and Knowledge :

Essential: Degree in Science, Engineering / Technology discipline.

Desirable: Higher level degree e.g. M. Tech., MBA. Recognised Patent Agent.

Minimum 5 years' experience for most or all of the following:

- Technology Transfer Office / R&D administration in Academic Institute
- Incubator / STEP / Science Park
- CSR program management
- IP management
- Implementation of National / Regional / In-institute challenge contests for ideation, projects and/or selection of awardees.

- Entrepreneurship Development Cell
- Start-ups

The candidate is strongly expected to possess the following attributes:

- Commercial and relationship acumen. Communication proficiency.
- Ability for Technical analysis/writing.
- Ability to prioritise, with a strong delivery focus
- Self-driven, ability to manage parallel tasks.

(K. K. Roy)
Chief Operating Officer