

Subject: - Pre-Bid Queries Responses.

Tender No: - FITT/BioNEST/2023/02; Dated: 1st September 2023.

Last date of submission: Extended to 20th September 2023

Name OF The Work: - Design, Supply, Fabrication and installation of lab furniture and equipment for the Bioincubator lab at the R&I Park, IIT Delhi, including Fume hoods, BSL-2 cabinets, clean room, cold room, safety showers, etc.

Sr. No.	Reference of the Clause No. of the Tender Document	Query/ Clarification/ Deviation sought	Clarification/ Response from FITT, IIT-Delhi
Bidder-A			
1.	<p>The bidder should have completed at least one similar work with a value not less than Rs. 6 Crores in the last 8 years. The term "similar work" refers to projects involving Lab furniture, Fume Hood, Exhaust System, GDS system, HVAC, Electrical System, Clean Room Partitions, and Leak Detection System. This work should have been carried out in collaboration with Govt. Funded Technical Institutes (including IITs, IISERs, IIMs, NITs, IIITs, NITTTRs, IISc, and IEST), Central Universities, DAE Institutes (NISER, TIFR), or reputable pharmaceutical organizations. The bidder's experience will be evaluated based on successfully completed projects during the last 8 years, with the value of executed works adjusted to the current costing level using a simple rate of 5% per annum. This adjustment will be calculated from the date of completion to the last date of receipt of bids for this tender. Purchase orders without accompanying work completion certificates will not be considered for assessing the bidder's experience in similar works. Additionally, ongoing projects without work completion certificates will not be entertained. The work completion certificate must provide comprehensive details, including the nature of the work, items executed, commencement date, completion date, and any associated delays along with reasons.</p>	<p>- We request you to kindly provide some relaxation in the said clause as looking at the scope of works, the value set in the similar works criteria is too high and not as per the CVC guidelines. The current definition restricts the partition of other qualified bidders to participate. Request you to kindly revised the said definition. Please confirm the same.</p> <p>- As per CVC guideline, we request you to consider the definition of similar works as "One Similar completed work costing not less than 80% of estimated cost /Two similar completed work costing not less than 60% of estimated cost/Three similar completed work costing not less than 40% of estimated cost."</p> <p>- We request you to provide Estimated cost of the tender to evaluate the above mentioned criteria.</p> <p>- We observed that, the scope of work does not include the HVAC work hence we request you remove the same from the definition.</p>	<p>To ease the criteria and be more inclusive, we have the value to 6 crores in the last 8 years.</p> <p>We have revised the definition of "similar works" to provide relaxation to bidders.</p> <p>The scope of work and BOQ is well defined. Estimated cost is not disclosed.</p> <p>HVAC is already installed in the building. The scope of work only includes the integration of any of the supplied equipment, if needed.</p>
2.	It is desired that the bidder shall have EN 13150:2001 for "Laboratory Work Benches Dimensions, safety	For the tender scope, the mandatory certificates required are SEFA and	These certifications are not mandatory but desired.

	requirements and test" & EN 14056:2003 for "Laboratory furniture Recommendations for design and installation"	ASHRAE for Laboratory Furniture and Fume Hood respectively. These certificates are fair enough to suffice the purpose & proves the quality & durability of the materials. EN 13150 & EN 14056 are additional certifications listed in the qualification criteria as "desired". Kindly confirm if the bidder does not submit the additional certificate, then how the marking system (i.e. 10 points) will be calculated for this clause. We request you to kindly provide relaxation in this clause. Please confirm the same.	Calculations for the points for the desired certification would be taken up by the evaluating committee.
3.	The bidder should submit supporting documents verifying similar tests which have been conducted at least such 5- customer site, in which an order of Fume hood as mentioned in point no. 2, was executed during the last 5 years from the date of notification of this tender.	We are having in-house ASHRAE 110 testing facility in our factory and necessary tests are performed in our factory. As per customer's requirement/ demand, the same can be carried out at customer's site. We had executed ASHRAE test in past years, but not within last 5 years. Hence, we request you to kindly provide relaxation in this clause.	Relaxation is already provided in this regard. The following criteria is required as per RFP.
4.	The bidder expected to have in-house SERVICE TEAM who would have executed at least 2 Annual maintenance contract for in the past 3 Years of minimum value Rs.20 Lakhs and must produce service orders for the Fume Hoods, Lab furniture, Exhaust System along with appreciation letters & completion certificates of such contracts and minimum 3 Running Contracts of value more than Rs.15 Lakhs for current financial year 2021-22 and must produce Service orders and confirmation letter from the	Kindly note that the values mentioned for the Annual Maintenance contract and the Running contracts doesn't match with the expected value of this tender. We request you to kindly waive off the value asked for 2 Annual Maintenance Contract in the past 3 years. Also, waive off the value mentioned for 3 running contract. Please confirm the same.	This has already been addressed in the current RFP available on the website. Please refer to the current RFP document available on the website for further clarification.

	customer		
5.	Should have executed at least 2 laboratory infrastructure projects & should have completed successfully by achieving more than 1,50,000 injury free/ Safe Man Hours in a continuous basis (A proof, certificate certified by the HSE & project manager should be furnished)	The tender document mainly comprises scope of Lab Furniture, Fume Hood, BSC & allied accessories. For these scope, we suppose the said certificate is not required/ applicable. So, we request to kindly provide relaxation in the said clause as well.	This has already been addressed in the current RFP available on website. Please refer to the current RFP document available on the website for further clarification.
6.	Civil, Electrical, Gas Distribution Arrangement, Plumbing works & Drainage works	We request you to kindly provide us the battery limit for the said works.	This may vary as per the proposed plan for the installation. You are requested to conduct a thorough site visit.
7.	Layout	We request you to kindly provide us the lab layout in AutoCAD format for further working purpose.	It would be provided to vendors by email through request.

Bidder-B

8.	FINANCIAL BID -Taxes- The above-quoted rate shall be inclusive of all other taxes and levies, and no extra payment will be claimed other than the above-quoted rate.	<p>1. Request you to confirm the % of GST to be considered. Whether FITT has any concession.</p> <p>2. Whether labour cess/BOCW is applicable.</p> <p>3. What is the % of TDS deduction?</p> <p>4. This tender is consisting substantial imported items, Whether FITT is having import duty benefits. Can we quote imported items in foreign currency, then price bid will be in multiple currency. Then how Institute process the order to successful bidder? Request you to clarify. Or bidder can quote all component in INR by considering the concession against DSIR certificate? Or any possibility to place separate PO to our foreign office (Kewaunee Labway India Pte Ltd. Singapore)? While clearing the consignment against DSIR certificate bidder/seller is mandatory to pay 5% Custom duty on behalf of the buyer. Can we</p>	<p>1. Final net cost has to be inclusive of GST . GST is as per applicable rates which vendor is aware of. The final cost would be sum of all items inclusive of GST to arrive at the financial bid.</p> <p>2. NA</p> <p>3. Quote has to be INR No concession is applicable. Bid has to be placed only from one agency. FITT will not award PO in piecemeal to multiple vendors.</p>
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9.	FORM A - FINANCIAL INFORMATION - Financial Analysis – Details to be furnished duly supported by figures in balance sheet/ profit & loss account for the last Five years duly certified by the Chartered Accountant, as submitted by the applicant to the Income Tax Department (2018-2023)	For FY 2022-23 our balance sheet is with auditors for finalisation. Hence the same shall not be submitted along with the technical bid. We will submit the financial statements for FY 2017-2022	If provisional is available for FY 2022-23 same can be submitted. Balance sheet from 2017-18 to 2021-22 is to be submitted
10.	EMD - The earnest money should be deposited in the form of a Demand Draft of a Scheduled Bank issued in favour of the Foundation for Innovation and Technology Transfer. No bank guarantee will be accepted in lieu of the earnest money deposit.	Request you to allow us to submit the EMD in the form of Bank Guarantee.	EMD can be in form of bank guarantee.
11.	Tender Specifications - Exhaust, GDS	Request to kindly clarify technical specifications for Exhaust & GDS	Added in Annexure. (Please ref. new annexure document)
12.	Make list - Electrical & Exhaust	Request to kindly clarify technical make list of Exhaust & Electrical	Added in Annexure. (Please ref. new annexure document)
13.	Technical Bid - Mock-up Lab	Request to kindly clarify Confirm the secured Lab or Area with Lock & Key on Ground floor for setup of Mockup Lab	Added in Annexure. (Please ref. new annexure document)